

Pioneering Communications Transformation, Together



We do things differently so you can do things differently.

As a communications service provider, you're heading to new territories that are brimming with opportunity. To get there, you need a partner who is familiar with the where you want to go – into a world shaped by software. VMware philosophies, expertise and technologies can help guide you on your journey, allowing you to pioneer new business models along the way.

2-7 security enabled from software layer

Security

Streamline policies through the software layer and provide more visibility and control to easily identify and remove threats.

3M+ virtual machines deployed

Cloud DNA

Acclimate to new software-driven environments faster using our cloud expertise.

38% OpEx savings by removing siloed operations ¹

Multi-Cloud

Enable service delivery from public clouds and edge to RAN and core with VMware technologies that provide carrier-grade agility.

8 alliance/association leadership roles

Leadership

We have the cloud expertise to help shape standards, and labs initiatives to ensure future agility.

1.2B metric tons carbon emissions avoidance 2003 to 2019 ⁴

Sustainability

Significantly reduce energy consumption and greenhouse gas emissions, even as 5G proliferates, using our sustainability-focused solutions.

99%+ alarms identified in real time ³

Customer-First

Regain control of your network innovation to enable customer-centric operations and innovation.

220+ CNF/VNFs certified ²

Open Ecosystems

Simplify multi-vendor networks and gain the power of choice to achieve better innovation.

74% of employees participated in charitable activities ⁵

Social Responsibility

Builds a diverse and inclusive environment that enriches lives—inspiring people to give more than they take.

24x7 coverage

Supportability

Get the guidance and support you need for Day 0-1-2 operations through our worldwide team of telco network experts.

¹ Economic Benefits of the VMware Telco Cloud Automation and Horizontal Infrastructure

² VMware Ready for Telco Cloud Certification Program

³ VMware Managed Service Provider Meets Stringent SLAs for 1,000+ Enterprise Customers, September 2020

⁴ IDC, Sriram Subramanian, Brad Casemore, Enabling More Agile and Sustainable Business Through Carbon-Efficient Digital Transformations, August 2020

⁵ VMware Force for Good: Global Impact Report 2020, December 18, 2020